2017 BCYBA Victoria Inner Harbour Boat Show





April 27 -30, 2017

EXHIBITORS MANUAL

Produced by:



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This manual will answer most questions regarding the move-in/out of exhibitors and product, security, signage, schedules, equipment rentals etc.

Please take a few minutes to review this manual and ensure your staff is familiar with it as well.

WELCOME EXHIBITORS

Thank you for participating in the 27th Annual BC Yacht Brokers Victoria Inner Harbour Boat Show Victoria's Inner Harbour - Causeway Docks and Ship's Point

Our wonderful location in Victoria's Inner Harbour is a very exciting event for both exhibitors and attendees alike.

The 2017 Victoria Inner Harbour Boat Show is proudly sponsored by:

Boating BC

The Greater Victoria Harbour Authority
The Inn at Laurel Point
The Coast Victoria Harbourside Hotel and Marina

Please note the following contact numbers for your convenience:

STEVEN THREADKELL - Boat Show Manager - Cell # 250-885-9134
GVHA – Dock Staff – Moorage/ Reservations – 250-383-8326
SECURITY – Victoria Commissionaires – 250-727-7755
DISPLAY COMPANY – Black & White Party Rentals – 250-954-1401

Show Hours – Thursday & Friday – 11:00 am to 6:00 pm Saturday & Sunday – 10:00 am to 5:00 pm

Show Admission - \$ 10.00 per adults - \$ 8.00 (seniors & students)

Children under 16 – Free

(must be accompanied by an Adult)

3 day pass - \$25.00

Visa / MasterCard / Debit

All paid guests will receive a color-coded wrist band allowing in-and-out admission during the day.

Show Office Location - Trailer Office is located on Ship's Point.



ARRIVAL/MOVE IN

Dock-Side Exhibitors

Thank you for submitting your dock space requirements. Steven Threadkell, Boat Show Manager, will endeavour to honour your placement requests where possible. Boat Show management reserves the right to make any changes to the dock plan as necessary.

Exhibitors will be emailed their Exhibit placement and move-in schedule as early as possible. Due to the large number of participants, late arrivals may be denied entry to the Boat Show or assessed a \$500 late fee.

Please ensure that all boats delivered early have your company name in the window.

****Prior arrangements with the GVHA MARINA <u>must be made</u> if you are bringing your vessels in before APRIL 24th.

Your company will be charged for moorage by the marina up to April 24, 2017.

Please contact:

DOCK MASTER- Causeway & Ship's Point Phone - 250-383-8326 (Please inform the marina that you are an exhibitor)

Please ensure all boats are equipped with the following:

- Good tie up lines
- Extra fenders
- Anchor
- Power cords, adaptors and pigtails
- Splitters with 20/30 amp adapters

NOTE:

The marina "does not" have adapters or splitters available



Booth/Bulk Space Exhibitors

Move-in for Bulk space Exhibitors: Monday, April 24 through Wednesday, April 26, 2017.

Move-in for Booth Exhibitors: Wednesday April 26, 2017.

On-Site Security

Security begins at 5pm Wednesday April 26th. *Please inform Boat Show Manager if you require an early move-in as additional security will be required.*

Please ensure that all valuable merchandise is covered or secured during non-show hours. We do have security after closing, however it will be YOUR responsibility to cover and protect your merchandise.

Booth Set-up

- A three (3)-foot high drape will be provided for booth dividers only.
- It is expected that each booth display will be staffed at all times during the show and shall be presented in a professional manner.
- If you require rentals: tables, chairs, lighting, carpet etc. please contact:

Black & White Party Rentals: (250) 954-1401 fax: (250) 954-2122 email: info@bwparty.com

Black & White Party Rentals will be available on site during move-in only.

Electrical Requirements

Your booth space rental includes one 750 watt-7 amp-single receptacle. We suggest that you
bring a power bar if you would like to plug in more than one device provided they do not exceed
the outlet capacity. IF your specific electrical requirements are greater than that which will be
provided, you must arrange for this separately by contacting Black & White Party Rentals:

Black & White Party Rentals: (250) 954-1401 fax: (250) 954-2122

email: info@bwparty.com

GENERAL INFORMATION

POLICIES AND PROCEDURES

INSURANCE

Boat Show management and the Greater Victoria Harbour Authority are not responsible for injury, loss or damage to products, exhibits, equipment or decorations, by fire, accident, theft while on the premises. All exhibitors must have adequate insurance coverage and MAY BE required to provide evidence of valid insurance.

MAPS & CHARTS

Enclosed is the Port of Victoria Traffic Scheme for your reference, as well as Tide tables for the period .

SECURITY

Each dock exhibitor is expected to secure their own Yachts & Exhibits. Docks will be patrolled nightly and entrance will be restricted outside show hours. Exhibitors are responsible for their own property. Victoria Commissionaires will provide security services and are authorized to call Police if required. Security for booth/land exhibitions begins at closing each day until opening the following day.

DECORATIONS

Exhibitors are encouraged to "Dress" their displays using flags/lights/carpeting/banners etc. Each dock exhibit will be supplied with a company sign which is the property of the BC Yacht Brokers Association. At Closing, all exhibitors are responsible for the removal of all materials from their display area. Failure to remove any materials will be charged back to the exhibitor.

SIGNS/ FLAGS/ BANNERS

Exhibitors are permitted to display signs, banners, & flags representing their products and companies, provided they are professionally made and NOT hand printed. Each exhibitor will be expected to show only GOOD QUALITY product. Failure to do so may result in removal of the vessel from the show. Please avoid starting up engines during the show. If necessary, it is your responsibility to inform your neighbours in advance.

EXHIBITOR BADGES

All exhibitors MUST have exhibitor badges to enter the show at all times. Exhibitor badges along with your guest tickets will available for pick-up starting at 9:00 am opening day at the main tent entrance on Ship Point. These passes will be printed with your name and Company. Your Exhibitor Badge is your pass to get into the show, so please have it with you at all times.

Please complete the badge form in this manual and email it to: sthreadkell@shaw.ca by April 10, 2017 to allow time for your badges to be prepared.

EXHIBITOR PR/GUEST TICKETS

All registered dockside exhibitors will receive an allotment of 10 "guest tickets" as part of your registration at no cost. These tickets may be given to your preferred clients and will enable them to attend the show without charge. They will be available for pick-up along with your name badges at the main tent entrance on Ship Point starting at 9:00 am opening day. Anyone wishing more than their allotment of guest tickets may purchase them at the discounted Exhibitor rate of \$5.00/ticket – no refunds for unused tickets.

PORTABLE WASHROOMS

Facilities for Boat Show visitors are located at Ship's Point only.

MOVE-OUT

All exhibitors are required to stay until closing – Sunday 5:00 pm. Please contact Steven Threadkell if early departure is required.

PARKING

EXHIBITORS WITH VEHICLES MUST PARK AWAY FROM THE SHOW AREA - THESE SPOTS NEED TO BE AVAILABLE TO BOAT SHOW ATTENDEES!

All parking is regulated by Robbins Parking and you will be ticketed if your meter has expired!

Off Site Parking:

The City of Victoria operates five parkades downtown:

- •Bastion Square Parkade 500 Block of Yates Street
- •Broughton Street Parkade 700 Block of Broughton Street
- •Centennial Parkade 600 Block of Fisgard Street
- •Johnson Street Parkade 700 Johnson Street
- •View Street Parkade 700 Block of View Street

Thank you for participating in
The B.C. Yacht Brokers Association's 27th Annual Boat Show!

EXHIBITOR BADGE FORM

Please complete and email this badge order form before APRIL 10, 2017

For exhibitors and staff only.

1. Fill in the form fields - save page and e-mail to: sthreadkell@shaw.ca

The Company Name to Appear on Badge:

V		
First Name:	Last Name:	
		Exhibitors receive the following complimentary badges: • 100 ft of dock space – 8 badges • 50 ft of dock space – 6 badges
		 One boat only – 4 badges Booth exhibitors – 4 badges Bulk space exhibitors – 6 badges
		Additional badges may be purchased at \$5.00 each.
		Please provide Visa / MC or cheque upon pick up for extra
		badges
		1

Please note: ALL EXHIBITOR BADGES ARE AVAILABLE AT THE SHOW OFFICE ONLY FOR PICK UP!

All exhibitors are required to show badges when entering the show.

Thank you.

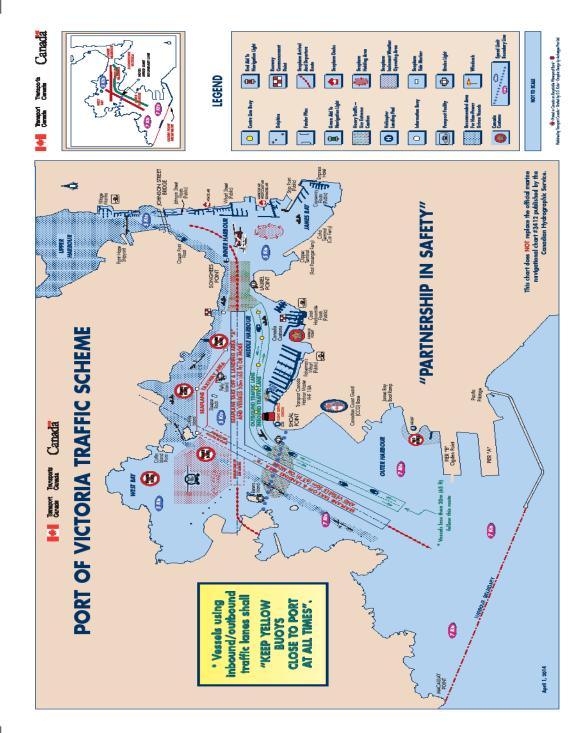
Company

EXHIBITORS VESSELS FORM

IN WATER - Vessels to be displayed: Company: Contact: Email: POWER/SAIL | MANUFACTURER | MODEL & YEAR LENGTH BEAM OVERALL* (IN FEET) 1 2 3 4 5 6 7 8 **Special Requirements:** *LOA includes: swim steps, bowsprits, bow pulpits or any other overhang that is part of the boat. It is CRITICAL to the layout of the show that we have the correct dimension of all boats (length and beam) Please submit additional work sheets if necessary. Although we will try to accommodate requests for preferred sites, final allocation is at the discretion of Show Management. PLEASE MAKE A COPY FOR YOUR RECORDS **EXHIBITOR AUTHORIZATION** EXHIBITOR SIGNATURE: _____ DATE: _____

Your list of Boats should be submitted as soon as possible Email: sthreadkell@shaw.ca

TRAFFIC SCHEME



Transports Canade Transport ÷



"PARTNERSHIP IN SAFETY"

PORT OF VICTORIA TRAFFIC SCHEME

INTRODUCTION

The Part of Victoria is home to many activities including international farry services, commercial tugs and barges, standing less, budient fairnes and varieties and varieties and increments and non-proved rivers and non-proved rivers and con-proved rivers recently a creat local scale seyelds and social scale and account of the contraction of the contrac

Aviation and maine traffic in the Portor Victiona has increased over the past few years and your cooperation is needed to ensure efficiency operations and safety in the port. The following rules, spaced procedures and established between developed jointly by port tasks and regulating valuabilities and quity in all vessels and seeplanes operating in the Port of Victoria.

For official information on marine aids to navigation, water depths, etc., please refer to Chart #3412 published by the Canadian Hydrographic Service.

HARBOUR CHARACTERISTICS

For the purpose of this traffic scheme, the Port of Viobrial may be on sidered in four parts:

• the OUTEN HABBOUNG scheding from the treavokants to Shoal Print,

• the "MIDDLE HABBOUNG scheding from Shoal Print to Leave Print,

• the INNER HABBOUNG scheding from Leave Print to he chinkson Street Bridge, and

• the UPPER HABBOUNG scheding from Leave Print to the chinkson Street Bridge, and

Located in the middle of the MIDDLE HARBOUR and extending into the OUTE HARBOUR are two unmarked. Seaplane Take Off and Landing Areas, as well as an unmarked Seaplane Taxway area just north of Paly, island.

Located on the south of the MIDDLE HARBOUR and extending into the OUTER HARBOUR are two Inhount/Doubleund Tarfife. Lates. The essains proting or the Wiskins to between the Inhound not the Inhount after lates a marked, with the Ighted Vallow cautionary busys lissing every 4 seconds outlined to the Inhount and Inhou

Located just off the north stone of the MIDDLE HARBOUR are four information burys.— white and orange in robor. The course in section must little assets minsolither the sequence for off and randing area and as well save in section from the course of the robot. The course of the robot was the robot from seadlednes on the veiler.

The vertical clearance under the Johnson Street Bridge at highwater is 5.9m (1911) and the width of the channel between pilings is 37m (12211).

CAUTION

White strobe lights are located at Shoal Point, Laurel Point, Berens Island and on Pelly Island and are adversed by the Elight Swood Schab in Bell armans of the imminent take off or landing of a seaplans. When a times stobe lights are activated, use exterine calabire.

THE RULES OF THE ROAD: "COLLISION AVOIDANCE"

A septiane on the water shall, in general, teep well clear of all vessals and avoid impoding their nextgation, in foundations have any when risk of children wasts, vessels thoughing septianals are required to compty with en REQUATIONS FOR THE PREVENTING FOULDSIONS (children) Regulations).

Mariners are directed to, and are reminded that Part B — Steering and Sailing Rules of the Collision Regulations describe responsibilities between vessels in all conditions of visibility.

Marine Charle 24/12 and the Canada Flight Supplement show the Inner Harbour as consisting of both the Middle and Inner Harbour areas.

The Inner the Supplement of the Canada Marine Act (CMA) 2. (1). Note:

2007 May 01,

TP 13410-

VESSEL OPERATING PROCEDURES

Power Driven Vessels less than 20m (65 ft) in Length, including sallbacts, shall pansit the OUTER HARBOUR and the MIDDLE HARBOUR via the vessel *Inhound/Outhound Traffic Lanes*, as indicated on the chart.

Prover Driven Vossels of 20m (65 ft) in Length or greater shall bansit the MIDDLE HARBOUR via the Seaphane Take Off and Landing Areas, or via the Inhound Traffic Lane and shall bansit these areas without shoping or delay

Non-power Driven Vessels including row braits, rowing sculls, skyels and caroos are authorized to use the OUTER MODIOL. In With an Outer HARDOOL We increasted an Upstaces & Non-power indiven vessels ear.

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All Vessels entening in enting the *Inhound Ordhound Traitic. Lenas* shall merge gradually into the appropriate traffic lare and shall award create a particle state and shall award create a particle state and shall encounter the particle state. All vessels reviewer; if the constant of a target between Sungheer Point and Leue Sahl cross stripping and shall show the particle state and shall show that the abbound/Ordhound Traific. Lenas should use average settlene state in as it is a congested as ear and is often used by non-tween offeren lessels. But the state there there is the state of the other Halburg and shall be both which the state of the state of the state of the other Halburg and so the state of the stat

All vessels are reminded there is a **black water discharge prohibition** in effect for waters in the Port of Victoria. Pump out locations are no ted on the Chart side of this publication for the convenience of boaters.

Hanhour Fernies/Water Taxis. Due to the nature of this service these vessels provide, they are required to Criss-costs; the INNEE HARBOUR on a confinited basis invalidation before, Helper Weiners will use the Landing Azasa live are quelied by wherever possible However, when crossing Scappiner Take off and Landing Azasa live are quelied by yeld to separate sparit centering and, handy entered the east, bin martian course and special cultion bring in Cossing a seapland and, and and ending mere the the standard properties of the properties of the Azasa and a seapland of the season and the standard properties and another area when transiting a take off and landing area a vester taxi must exhibit a fashing yellow light.

Note: Harbour Ferries are authorized to transitiolong the north shoreline, in a westerly direction only, remaining north of the four white information buoys while enroute to West Bay.

Scapianes are to operate in accordance with the Canada Flight Supplement and the Water Aerodrome Supplement as appropriate.

Three short basts of a large ferry's whistle (the Coho) means it is in astem propulsion. **Stay well clear.** Never cross in front of a ferry or in its wake. Tugs and bargas have limited mane-uverability. **Stay well clear.**

SEAPLANES: "WHAT BOATERS NEED TO KNOW"

Aviation proodures request that plots take off southbound in the north/south septients lake off and landing area. Landingswill market likely bour their eastbound in the east/west septients bake off and landing area. Landingswill make most south beautiful and any area. However, wind, water and aircraft load could thors may be such that aircraft will take off or land in either area, in either direction.

A Scaplane Inclement Weather Operating Area in West Bay may be used for bace of in some high wind conditions Benessiase riverying wasterlie condution. Service profession better persons strated in the count of loss days being date to present conditions the count of loss days being date to be represented by which mit de designated eases. Therefore, betters mixt remain oviglant strated inness to each besters, four white strake lights collect at School energy of print, Laurel Feint, Beness Island and Pellty Island, are activated the Hight School School open to Be seconds profe as seagled being off at landing. Also, seagleness a equipped will normally active to back of the landing plants and entiring plants and gives being off at landing. Also, seagleness

Seaplanes may have to leave the **Seaplane Take Off and Landing Areas** to make way for other seaplanes and may use the **Inhountifoliubnound Traffic Lanes** until being able to return to the **Scaplane Take Off and Landing Areas**. In addition, a Seaplane Take off and seaplane take off and seaplanes damped and the confidence to the coop of taxing seaplaness demny partial not be conditions.

A Scapiane Holding Area is located southeast of Laurel Point and has been designated for seaplanes to hold for short periods of time while waiting for a benth at one of the seaplane docks, or for a clear outbound box route.

Seaplanes operate in Victoria Harbour from 7 a.m. local time until 30 minutes past sunset. BE ALERT, BE SAFE, THINK SAFETY FIRST O.

Conadian Const Guent, in the case of a "Maine Emergency" contact the Canadian Cosst Guard radio (24) 1852-233 or "411 on a cellular behavior, or the Joint Resoue Co-ordination Centre at (25) 1852-233 or "411 on a cellular behavior.

Harbour Master. For general Portinformation or to report marine incidents such as new hazards or pollution, contact the Harbour Master on VHF channel 18A or (250) 363-3578.

Berthage: For public berthage call on VHF 66A.

Canada Customs: The Canada Customs clearance float is located on the east side of the INNER HARB OUR as shown on the chart, telephone 1-888-226-7277.

Flight Service Station: The Flight Service Station is owned and operated by NAV CANADA, integrand (250) 953-1510.

Johnson Street Titl Bridge, at the NE extremity of the INNER HARBOUR, is operated by the Oily of Victoria Redio communications with the Unique operator can be made on VHF channel 12. Hours of operate from May from the Common Street of the C

RULES AND RESTRICTIONS

Speed Limit. All ships mensovering in water of the Port of Victoria north of straight line between the working hand for being the proper and the short of the straight in the straight in of short but with an and Benins lability as a state speed at all times and shall not exceed. Thours, all ships mannerempt in waters that be port Victoria undin and seat of a straight in a down between Shall Point and Bereax Island and south of the Selliert Treatle Bridge shall proceed at a safe speed at all times and shall not exceed 5 traits.

Minimize Wake: All vessels are required to minimize their wake in order to prevent damage to shore facilities and other vessels.

No Sailing: Sails shall not be used in the MIDDLE, INNER and UPPER HARBOUR and all sails shall be lowered even when under power.

Professional and Amateur Training: Due to the volume of activity, rowers, carriers, scullers and stakens shall not conduct any professional or amateur training other? I am in the INNER HARBOUR.

Anchoring: No ship shall anchor in the Port of Victoria unless authorized by the Port Official.

A Blackwater Discharge prohibition is in effect for all Port of Victoria waters north of Ogden Point as far as the Selkink Trestle Bridge.

Vessel Operating Procedures, as indicated in this Traffic Scheme, are to be followed

Seaplane Restrictions:

1) price permission is required from the Harbour Alipsot Maniage before using the Port of Victoria Price and Season is required to the Property of Victoria Price and Port and Beautiful Season Sea

Note: Persons failing to comply with these rules and restrictions may be subject to summary conviction and/or fines The Part Virticina's Tarfits. Subjeme is not all "tarfits expendation scheme" as defined in Rule 10 of the Cellison Regulations. Authority is derived from the Canada Marine Act, Practices and Procedures for Molaic-Prize.

du directeur de port, 12 rue Erie 804) 666-5868, # TP 13410-F.





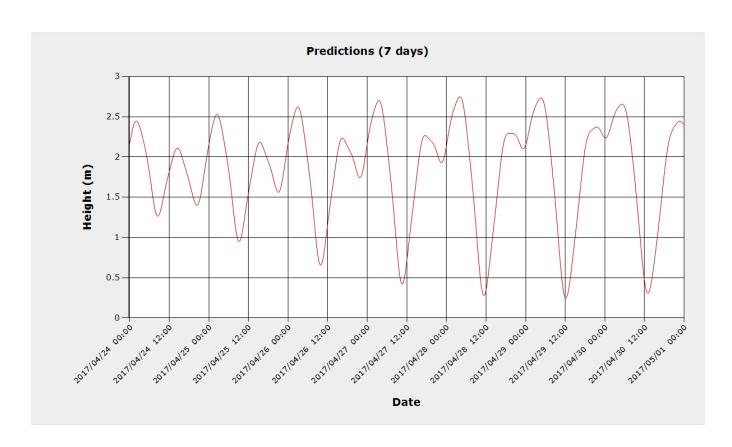




Victoria * (#7120)

7 days Tidal Predictions Reference: Chart Datum

April 24 - 30, 2017



CAUSEWAY / SHIP POINT





HARBOUR AIR

Reservations Contact Center:

604.274.1277 (Lower Mainland) 250.384.2215 (Victoria) 250.714.0900 (Nanaimo) 250.537.5525 (Ganges, Saltspring Island) 1.800.665.0212 Toll Free in North America

Reservations Contact Center Hours of Operation (Pacific Standard Time):

Monday to Friday: 6AM to 9PM Saturday and Sunday: 7AM to 8PM

Terminal Locations

For locations, maps, and directions to our terminals visit Locations.

Corporate Head Office

Harbour Air Ltd. 4760 Inglis Drive Richmond, BC V7B 1W4

Please note

Check-in is no later than 25 minutes prior to departure time.

Luggage allowance is 25 lbs.

Luggage allowance is 50 lbs from Victoria and Nanaimo to Richmond(YVR)

Fares are listed in Canadian funds and are subject to GST.

604.274.1277 in Vancouver 1.800.665.0212 Toll Free